

DELETE Section IV. Proposal Evaluation Process, Method of Contract Award and Proposal Evaluation Criteria in its entirety.

REPLACE WITH Section IV. Proposal Evaluation Process, Method of Contract Award and Proposal Evaluation Criteria.

A.

4. After negotiations have been conducted with each Offeror so selected, APS shall select the Offeror which, in its opinion, has made the best Proposal and provides the best value, based on the evaluation criteria advertised in the RFP, and shall award the Contract to that Offeror. When the terms and conditions of multiple awards are so provided in the RFP, awards may be made to more than one Offeror. Should APS determine in writing and in its sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more highly qualified than the others under consideration, a Contract may be negotiated and awarded to that Offeror.

5. If at any time it is discovered that an Proposal does not satisfy any mandatory requirement of this RFP or that the Offeror has misstated its minimum qualifications or experience, even if the Proposal initially appeared to satisfy such mandatory requirement or requirements or qualifications or experience, the Proposal may be deemed to be nonresponsive and if deemed nonresponsive shall not be considered further.

B. Proposal Evaluation Criteria

The evaluation process involves three (3) stages. The first stage is the Initial Evaluation of all responsive Proposals submitted by responsible Offerors Evaluation The second stage is the evaluation of those Offerors selected for interviews Interviews The third stage is negotiations with those Offerors selected for negotiations The Evaluation Criteria set forth below will be used for purposes of scoring Proposals at each stage of the evaluation process. Scores from the Initial Evaluations will determine the Offerors to be selected for Shortlist Interviews, if Shortlist Interviews are conducted. When Shortlist Interviews are conducted, Offerors interviewed will be rescored based on the Shortlist Interviews Evaluation Criteria identified herein. Only scores resulting from the Shortlist Interviews Evaluation Criteria will determine the ranking of Proposals whereby APS will enter into negotiations as described in Section A above. Only scores resulting from the Negotiations Stage will determine the ranking of Offerors for purposes of Contract award. Although there may be overlap between the Initial Evaluation Criteria, the Shortlist Interview Evaluation Criteria, and the Negotiations Stage Evaluation Criteria, each stage of the evaluation process is intended to be a separate score and only that score will be used to determine the consequence of that evaluation stage. The Shortlist Interviews Evaluations and the Negotiations Stage Evaluations are, however, the result of cumulative impressions from all preceding stages.

Initial Evaluations Criteria:

	<u>Initial Evaluation Criteria</u>	<u>Weight</u>
1	ability to meet and/or exceed the Functional Requirements.	45
2	alignment to VDOE Standards of Learning.	10
3	Quality of Information Technology Service Management	10

DELETE Appendix D Insurance Checklist in its entirety

REPLACE WITH Appendix D Insurance Checklist

Coverages Required			Limits (Figures Denote Minimums)
Offeror Use	APS Use		
Coverage Present (Place		Number	

		17	Indemnification (Refer to Section 25 of the Contract Terms and Conditions)
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Insurance Agent's Statement:

I have reviewed the above requirements with the Offeror named below and have advised the Offeror of required coverages not provided through this agency.

Agency Name	
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Auth.
Signature

immediately

Q10.

A10.

Q11.

A11.

Q12. Will the district consider a program that is not 100% aligned to the Standards of Learning?

A12. Yes. Alignment to the Virginia SOLs is one area of consideration. The other areas of evaluation can be found in the Appendix G Part 1 Functional Requirements. We are looking for the standards to be adequately addressed and realize that may be a

s.

Q13.

Addendum No. 1 must be signed, dated and submitted via the secure cloud-based file sharing platform specified in the RFP prior to the Proposal Due Date and Time stated above OR acknowledgment of receipt of this Addendum may be noted on the Request.

Name of Offeror: _____

Signature: _____

Name: _____

Title: _____

Date: _____